Booking & Ticketing Policies of SWISS

SWISS International Air Lines Ltd. Malzgasse15, 4052 Basel, Switzerland



Booking & Ticketing PolicyFor GDS Travel Agents

Table of Contents

1	INTR	ODUCTION	3
2	SWIS	SS BOOKING POLICY	4
2.1	Cre	eation and Modification of a Passenger Record	4
2.2		aitlist Segments	4
2.3	Na	me Changes / Name Corrections	4
2	2.3.1	Name Changes	4
2	2.3.2	Name Corrections	5
2.4	Pa	ssive Segments	5
2.5	Du	plicate Bookings	5
2.6	Ina	ctive Segments (Status codes HX/NO/UC/UN/US)	6
2.7	Ca	ncellation Ratio	6
2.8	Fic	titious / Speculative / Test Bookings	6
2.9	Un	committed Bookings	6
2.1	0 Ch	urning	6
2.1	1 Loc	ok to Book Ratio	7
2.1	2 Co	rrect Booking RBD / Sub-Class	7
2.1	3 Tic	ket Deadline Control	7
2.1	4 Se	rvice Deadline Control	7
2.1	5 Hic	dden Groups	8
2.1	6 No	-Show	8
3	SWIS	SS TICKETING POLICY	9
3.1	Ca	rrier Validation Rule	9
3	3.1.1	Validation Principle	9
3	3.1.2	Validation Exception	9
3.2	Ele	ectronic Ticket Document	9
3.3	Cre	edit Card Sales Rule – Card Acceptance	10
3	3.3.1	Credit Card Acceptance	10
3	3.3.2	Refunding	10
3.4	Fa	re Guarantee	10
3.5	SW	/ISS Booking / Reservation Change Rule	11
	3.5.1	LX/724 ETKT rebooking process	11
	3.5.2	LX/724 ETKT coupon revalidation	11
3.6	Us	age of EMD – with SWISS Ticketing	11
	3.6.1	EMD-S (Stand-Alone)	11
	3.6.2	EMD-A (Associated)	12
	3.6.3	Possible Ticket Adjustment Procedures – Valid in Connection with EMD	12
3.7		neral Refund Principle	13
3.8		neral ADM / ACM Policy	13
	3.8.1	ADM Principles	13
	3.8.2	ADM Policy	13
	3.8.3	Minimum ADM Value	13
	3.8.4	ADM Issuance	14
	3.8.5	Administrative Fee	14
	3.8.6	Dispute Handling	14
	3.8.7	ACM Issuance	14
. 3	3.8.8	Reasons for ADM based on Audit Results	14
4	GLO:	SSARY	15



For GDS Travel Agents

5	IATA RESOLUTIONS SUPPORTING THE SWISS BOOKING POLICY	16
5.1	IATA Resolution 824, §3.2 Passenger Sales Agency Agreements	16
5.2	IATA Resolution 830a, §1 Consequences of Violation of Ticketing and Reservation Procedures	16
6	IATA RESOLUTIONS SUPPORTING THE SWISS TICKETING POLICY	17
6.1	IATA Resolution 824, Passenger Sales Agency Agreements	17
6.2	IATA Resolution 850m, Issue and Processing of Agency Debit Memos (ADMs)	17
6.3	IATA Resolution 852	17
6.4	IATA Resolution 890, Card Sales Rules	17
6.5	IATA Resolution 049x, Fare Changes	17
6.6	IATA Resolution 830a, §1 Consequences of Violation of Ticketing and Reservation Procedures	18

Important updates

New Information/chapters: marked turquoise Corrections: marked yellow

VALIDITY

These Policies are valid for bookings and ticketing on/after 01JUN16; they replace any other Policies in place before and are valid until further notice. SWISS reserves the right to amend and/or to adapt and/or to delete rules described in this document at any time.



For GDS Travel Agents

1 Introduction

The purpose of this document is to inform our Agency Partners about existing SWISS Booking Rules and main SWISS Ticketing Policies.

The SWISS Ticketing Policies are related to the sales, issuance of SWISS fares and documents, exchange/reissue, refund and other related topics. We count on the cooperation of our business Partners in adhering to these Policies which serve for mutual benefit of our customers.

The SWISS Booking Policy enables SWISS to manage the flight inventories in an optimal manner. It enables SWISS to offer more seat availability to our travel Partners and aims to reduce check-in problems for our customers if transactions generated are processed correctly.

The SWISS Booking Policy has taken into consideration and complies with IATA resolutions; the obligations of the Travel Agency are described in IATA Resolutions 824 and 830a. As mentioned in paragraph 3.2 of IATA Resolution 824, SWISS can provide Travel Agencies with this Booking Policy and Travel Agencies are obliged to comply with it. These IATA resolutions are provided at the end of this document.

The SWISS Ticketing Policy has taken into consideration and complies with IATA resolutions; the obligations of the Travel Agency are described in IATA Resolutions 824, 830a, 850m, 852, 890 and 049x. These IATA resolutions are provided at the end of this document.

Non-compliance with the SWISS Booking and Ticketing Policy could lead to penalties. SWISS audits all transactions to identify non-compliance.

If an Agent has engaged in practices that conflict with these Policies, SWISS will inform the Agent with documented evidence and may take appropriate measures, e.g. charging the correct applicable fares, flat penalty fees, taxes, surcharges and/or GDS fees associated with the PNR(s) directly to the Agent with an additional administrative fee. These charges will be raised by ADM for IATA Agents and invoiced to non-IATA Agents.

On the other hand, an agency credit memo (ACM) may also apply in cases such as e.g. erroneous over-collection in ticketed fare, wrong fare calculation or fare re-calculation when in favour of the customer eligible for refund. See also section 3.8 in the Ticketing Policy

Repeated violations of this policy and/or failure to pay any outstanding fee(s)/ADMs may result in the loss of access to view, book and ticket SWISS inventory.



For GDS Travel Agents

2 SWISS Booking Policy

2.1 Creation and Modification of a Passenger Record

When creating or modifying a Passenger Name Record (PNR) the travel itinerary must be booked in sequence of travel times. Full O&D (Origin and Destination) availability is mandatory, irrespective of whether a reservation involves SWISS flights only and/or includes codeshare and/or other airline flights. The selected O&D availability must reflect and secure authorized Minimum Connecting Times.

SWISS may provide a level of availability on Married Segments that differs from the level of availability provided by SWISS if the segments were sold separately.

SWISS strictly forbids any manipulations of bookings and subsequent ticketing of such reservations. Such manipulations will be known as O&D Bypass.

PNRs that are not booked from the provided O&D availability and contain bookings received through any manipulations before or after EoT (end of transaction) are being monitored. Such manipulations will be subject to cancellation of the PNRs when unticketed or to an ADM/ invoice per passenger and per direction of O&D travel when ticketed. SWISS will send a cancellation message to the original agent in the PNR.

In case a Travel Agent issues a ticket based on a PNR with a manipulated segment an ADM/invoice is issued. The Ticketing Agent is responsible for malpractices even if they are not the original Agent making the booking and the ADM will be raised irrespective of the ticket stock used.

Following fees per passenger and per remaining manipulated O&D apply for O&D bypass:

 Economy Class (CH/EU)
 O&D
 CHF185 /EUR150 / USD200 / CAD230

 Economy Class (IC)
 O&D
 CHF300 / EUR250 / USD350 / CAD380

 Business Class (CH/EU)
 O&D
 CHF300 / EUR250 / USD350 / CAD380

 First/Business Class (IC)
 O&D
 CHF500 / EUR400 / USD550 / CAD600

For countries within IATA Europe convert the EUR amounts into local currency. For countries outside IATA Europe convert the USD amounts into local currency.

SWISS reserves the right to implement additional checks, as well as to change the penalty fee amounts.

2.2 Waitlist Segments

Wait listing (WL) of flight segments is a common practice by Travel Agents that enables the customer to be listed on flights at the preferred fare.

SWISS has several tools to inhibit, reduce or cancel WL segments in place.

Travel Agents are asked to comply with the following rules:

- 1. Limit the number of WL segments to the minimum level
- 2. Cancel and remove not needed WL segments at least outside 24hrs before flight departure
- 3. No Waitlist segment permitted at the time of check-in if any higher booking class within the same travel compartment is available.

2.3 Name Changes / Name Corrections

2.3.1 Name Changes

The full name (according to travel document, e.g. passport) and title of each passenger must be entered at the time of booking.

A name change means that the person travelling is replaced by another person in the booking. Changes of family name or first name are not permitted within the same PNR.



For GDS Travel Agents

If a change is needed, the original PNR must be cancelled and a new PNR must be created, however the booking class must be available. The old ticket must be refunded according to fare rules and a new ticket must be issued as per the actual applicable fare.

The name change restrictions do not apply for Group PNRs; kindly contact your SWISS group representation for the process to be applied.

2.3.2 Name Corrections

Name corrections (up to 2 letters) are only permitted if the customer's name has been misspelled.

It is also allowed to correct names based on legal documents (e.g. in case of marriage or divorce). Name corrections are subject to an administrative fee.

In case of name corrections for already issued tickets, contact your SWISS representation for the process to be applied.

Non-compliance will result in ADM issuance.

2.4 Passive Segments

New text as originally established for Global Markets:

Booking and ticketing must be done within the same system (GDS) to avoid passive segments. The creation of passive segments is not allowed whenever it is possible to claim a PNR instead.

SWISS only allows passive segment creation for segments entered by an IATA Agent against an existing identical booking with the purpose of ticketing on behalf of a non-IATA Agent, provided that the IATA Agent does not have access to the GDS where the original PNR has been created. In addition SWISS does not allow creation of passive segments, e.g. for administrative or other purposes.

The "Share PNR" functionality - also called Claim PNR - needs to be used to issue the ticket on the active segment instead of creating a new passive one, whenever the functionality is available. Agents should work with Responsibility Change or Queuing instead of Passives.

Apollo (1V) does not offer the Claim PNR functionality; therefore tickets must be issued in the active PNR. Status code BK should be used.

For **Worldspan (1P)** use AIRTVL segment; this enables the Agent to create an itinerary (non-ticket able) for information purposes. Alternatively queue PNRs between two 1P terminals for ticketing purposes. This requires the Ticketing Agent to open a "bridge" which allows a non–IATA 1P Agent to queue bookings over for issuing tickets, eliminating the need for creating passive segments.

In **Sabre (1S)** and **Abacus (1B)** use the PNR claim functionality ("Claim it"). Please mind that it is not permitted to use status code YK.

In Amadeus (1A) use Ghost Segments (GK) for information purposes only.

In some countries SWISS restricts the usage of passive segments.

SWISS recommends you to contact the Helpdesk of your GDS for more information on the Claim or Share PNR functionality.

2.5 **Duplicate Bookings**

SWISS does not allow duplicate segments/PNRs. The creation of bookings across one or more PNRs and/or GDSs, where it is logically impossible to travel, is not permitted.

SWISS has an automated application in place focused on detection and cancellation of duplicate bookings, which generates a cancellation message, i.e. with status code 'HX'. Furthermore, duplicate bookings block unused seats and lead to less availability for new bookings. 'HX' and other inactive segments must be removed immediately.

NOTE Inserting the correct full first name of a passenger at the time of the booking ensures that duplicate booking checks are minimized. Should an SSR message for duplicate reservation checks be received, it is important to contact SWISS and inform the airline in case it is not a duplicate reservation.



For GDS Travel Agents

2.6 Inactive Segments (Status codes HX/NO/UC/UN/US)

Based on the industry standards airlines respond with status codes like HX, NO, UC and UN generated by host processes or automated applications (like Dupe Checks, Passive Segment Notification or No-show/WL Clearer, as described above). Such instances occur in cases of non-compliance with the SWISS booking policy, unavailability to confirm sales on SWISS flights or Schedule Changes.

All inactive status codes like **HX/NO/UC/UN/US must be removed latest 24 hours before flight departure** by using the cancel entry.

2.7 Cancellation Ratio

The cancellation ratio (number of cancelled segments vs. number of booked segments) shall not exceed 80% for offline and 50% for online Travel Agents.

Whenever possible, cancellations should be done latest 24 hours before departure.

2.8 Fictitious / Speculative / Test Bookings

These are defined as reservations using fictional/speculative names and/or flight segments with no intent for travel or as bookings entered into a GDS which are not directly related to a request from a passenger to purchase a ticket.

Examples of such bookings include reservations with names in PNRs such as: SCHEDULE/A/B/C, MOUSE/MICKEY, SMITH/A/B/C, and TEST/AIRLINE.

Furthermore, PNRs should not be created for training and testing reasons. The **training mode** provided by the GDS must be used when testing a functionality or training personnel.

It is prohibited to create segments and/or PNRs for:

- holding or blocking seats in view of expecting demands
- circumventing fare rules
- requesting and/or selling airline space not at the specific request of a customer, e.g. add additional flight segments to the PNR and remove them later

SWISS has an automated application in place focused on detection and cancellation of fictitious, speculative and test bookings. Action requests are sent with SSRs or immediate cancellations of such segments is sent with status code HX which has to be removed immediately.

2.9 Uncommitted Bookings

Uncommitted bookings are bookings that are not finalized with EoT (End of Transaction). If they are held longer than the average time necessary to close the sale, seats are blocked on SWISS' inventory and the airline risks being priced-out and as unable to sell such seats. Hence the number of uncommitted seats being held and the time thereof are being regularly monitored. We assume 30 minutes to be the average time for closing a sale. Uncommitted bookings held longer than the average time are interpreted as non-active bookings blocking seats in SWISS' inventory.

Bookings are to be cancelled immediately when the passenger requests to stop the sales process. Double or multiple bookings for one and the same passenger are not permitted. SWISS will retain the right to terminate sessions of uncommitted bookings a) held longer than the time needed for sale where SWISS assumes the risk of not being able to (re)sell the blocked seats, and b) where the Travel Agent holds uncommitted seats in different booking classes (RBDs) on one flight.

2.10 Churning

All GDS bookings must be either ticketed as per tariff rules or cancelled in the GDS immediately when not required and prior to departure.

Cancelling and rebooking of the same itinerary in the same or different classes of service across one or more PNRs or GDSs to circumvent or extend ticketing time limits is not permitted. As defined by SWISS, instances of **10 transactions per booking and more** - i.e. book-cancel-book-cancel etc. - are monitored closely to detect churning cases.



For GDS Travel Agents

2.11 Look to Book Ratio

SWISS allows all Agencies (per Office ID or PCC) a maximum look-to-book ratio of 400:1 per month. This means that the maximum number of availability requests (=look) per booked net passenger segment cannot exceed this limit

The Agency ensures that this limit is known and adhered to. Should SWISS assert that the maximum limit has been exceeded, the Agency will be contacted and the following appropriate measures will be taken by SWISS:

- 1) The Agency ensures that with immediate effect, meaning within 1 month, the look-to-book ratio is reduced below 400:1 again.
- 2) The Agency may increase the number of availability requests by paying 0.05 CHF for any additional availability request that exceeds the maximum ratio per month. SWISS will invoice the respective Agency on a monthly basis.
- 3) SWISS can substitute the seamless availability with an availability status (AVS), which might lead to discrepancies in the availability request and the sell request.

In case the Agency is not able to reduce the availability requests below the maximum ratio, option 2) or 3) can be selected by the Agent in agreement with SWISS. The selected option can be changed by informing SWISS at any time. SWISS will ensure that with a lead time of 1 month and at the beginning of the next full month, the respective action is implemented.

2.12 Correct Booking RBD / Sub-Class

All bookings must reflect the correct and appropriate booking class according to the fare paid.

In most cases, the first letter of the SWISS Fare Base Code denotes the RBD to be used; it is important to check the correct booking class.

For usage of incorrect RBD or sub-class, SWISS issues an ADM for abuse which will be sent to the IATA Agency if a ticket is issued.

2.13 Ticket Deadline Control

A date and time deadline required for ticket issuance is set for each booking.

Each fare has its own ticketing time limit which is reflected in CAT 5 of the respective fare note chapter. However in case of discrepancy between the time limit set in the system and the content coded in CAT 5, the most restrictive ticketing time limit will apply.

Below text reflects this information in CAT 5:

САТБ

DUE TO AUTOMATED TICKETING DEADLINE CONTROL DIFFERENCE COULD EXIST BETWEEN THE FARE RULE LAST TICKETING DATE AND THE SYSTEM GENERATED TICKETING DEADLINE MESSAGE.

THE SYSTEM GENERATED TICKETING MESSAGE APPLIES

SWISS uses a routine to cancel segments when ticketing has not occurred by applicable time limit. Cancellation of such segment(s) is sent with a status code 'HX', which must be removed immediately.

In case of PNRs with multiple names and ticket numbers not being issued for all names, the system will split and cancel only the non-ticketed names. Note: voided tickets will also be checked and the ticketing time limit applies.

A valid ticket number related to the PNRs customer and itinerary has to be issued and reported. A fake ticket number is considered as intention to bypass the Ticket Time Limit (TTL).

2.14 Service Deadline Control

SWISS has an automated routine which sets a time limit for all bookings (PNR, not SSR) which hold chargeable services.

A date and time deadline required for the issuance of electronic miscellaneous document (EMD) is set for the specific chargeable service.



For GDS Travel Agents

Service deadline control applies to chargeable ASR only; other chargeable services e.g. UMNR will not receive a timeline for issuance.

<u>IMPORTANT</u> the service deadline time limit set by the system does not match the ticket deadline control; below is an example of the warning message sent by the system and visible in your reservation system:

Warning Message:

SSR OTHS 1A PLS ADV EMD NBR FOR RQST BY 22JAN16/0955Z UNLESS SEAT IS PART OF FARE OR RQST WILL BE CNLD // 12NOV151241

Cancellation Message:

SSR OTHS 1A SSR RQST CANCELLED DUE TO TIME LIMIT EXPIRY // 09NOV151646

NOTE voided EMDs will also be checked and the service deadline time limit applies.

2.15 Hidden Groups

The SWISS Group Policy defines that 10 or more passengers travelling in-/outbound sector together in Economy Class, 10 in Business Class and 4 in First Class constitute a group booking regardless of the fare paid.

SWISS informs the Agents that hidden group bookings are subject to cancellation via an HX message in the PNR to the originator of the PNR. Such HX segments need to be removed immediately.

Example of an OTHS sent by SWISS:

SSR OTHS 1A *ATTN AGT / BOOKING CNLD AS HIDDEN GROUP // FOR GROUP REQUEST CTC NEXT LX OFFICE// 09NOV151646

2.16 No-Show

No-shows occur when the Travel Agent fails to cancel a booking that is not required by the customer which leads to inventory spoilage.

Failure to cancel a redundant ticketed or unticketed reservation in due time may result in a no-show. Rebooking/refund restrictions may apply for no-show after ticketing.

SWISS has an automated routine in place that is cancelling all subsequent LX operating and marketing segments booked in one PNR after a no-show. SWISS recommends the use of separate PNRs for separate tickets in order to avoid cancellations of unlinked journeys (for example, when one way fares are used).

Unticketed segments which result in no-show may lead to penalty fees.



For GDS Travel Agents

3 SWISS Ticketing Policy

3.1 Carrier Validation Rule

According to the definition in IATA Resolution 852, an Airline can be used as Validating Carrier provided:

- it is a BSP/ARC member and eligible for electronic ticketing in the market
- it has interline agreements with all marketing and operating carriers which are part of the itinerary
- it is part of the itinerary or is GSA for one carrier part of the itinerary

The SWISS validation principle shall be selected by Agents when issuing and reissuing completely unused LX/724 tickets, when sales for the journey includes travel entirely or partially on SWISS flight numbers.

3.1.1 Validation Principle

SWISS as:

first international or intercontinental flight or at least one international or intercontinental flight in the itinerary;

Valid for:

- LX operated flights and LX flight numbers on leisure flights (WK)
- LX flight number on code share flights, LX is marketing carrier (code share agreement)
- LX flight number operated by another carrier, but LX has the full commercial responsibility (so called wet lease).
- LX purely Swiss domestic flights and tickets;
- When issuing a LX724/document number for flights purely involving OAL flight numbers e.g. STAR passes. It is mandatory to mention the valid 724/document number for the international LX flights in the endorsement box as a cross reference.

Not valid for:

A first or last Swiss domestic flight combined with solely other carriers' international or intercontinental flights.

In case of interline bookings the LX validation principles may be overruled by any other sales restriction, filed in the fare note CAT 15 (Sales Restrictions).

3.1.2 Validation Exception

SWISS may allow a validation exception e.g. in a specific market when a certain selected carrier, which is not in BSP, needs to be ticketed. Such exception is only possible in connection with a journey including the sale of other SWISS flights and if specifically authorized by SWISS. If more information is needed contact your local SWISS representative. LX shall write such exceptions into the PNR by vendor remark.

3.2 Electronic Ticket Document

The ETKT (electronic ticket) as defined by IATA Reso722f consists of the following:

- Flight coupons with consecutive coupon numbers within a range of one (1) through four (4), as applicable, and being issued in sequence (in sequence of travel).
- A maximum of four (4) flight coupons per ticket number issued.
- A maximum four (4) consecutive tickets issued for one journey (max.16 flight coupons).

The ETKT (electronic ticket) as defined by IATA Reso722f shall contain the following:

- Passenger name: family name / full first name & gender (title optional). SWISS can accept max. 59 characters (including "/" slash, title, date of birth)
- Airline designator or name of Marketing Carrier; name of Operating Carrier
- Flight number(s); date of flight(s); flight departure time(s)
- For each flight, origin and destination Airport/City code
- Fare (base amount); equivalent Fare Amount (when applicable); Taxes/Fee/Charges
- Ticket document amount BT, IT (when applicable)
- Fare construction; NUC (neutral currency unit) if published fare is being ticketed
- Form of payment; Reservation status



For GDS Travel Agents

- Date of issue; Issuing Agency; Airline name and place of issue; Baggage Allowance
- Ticket/Document number(s); Endorsement/Restrictions

The passenger ETKT (electronic ticket) confirmation as defined by IATA Reso722f

The electronic traffic document includes the electronic or written flight itinerary confirmation, including airfare and payment details, provided by the Travel Agency.

Ticket Notices:

- The Conditions of Contract and other important notice shall be provided with the ETKT confirmation used for interline international carriage as shown below.
- The Ticket Notices or reference to IATA Resolution 724 is mandatory.
 Carriage and other services provided by the carrier are subject to the Conditions of Carriage, which are hereby incorporated by reference to IATA Resolution 724;

Take reference to the text of the general conditions of contract provided by IATA. IATA link: http://www.iatatravelcentre.com/tickets

or to the SWISS Conditions of Carriage published on swiss.com: https://www.swiss.com/ch/en/terms-conditions/conditions-of-carriage

3.3 Credit Card Sales Rule - Card Acceptance

In reference to following important points and parts of the IATA Resolution 890, §1-4

3.3.1 Credit Card Acceptance

 The Agent may accept cards as payment for ticket sales on behalf of the Member/Airline whose ticket is being issued, subject to the rules and procedures outlined in IATA Resolution 890 and in chapter 10 and/or 14 of the billing and settlement plan manual for Agents.

Policy:

- Accept cards as payment for ticket sales where applicable for SWISS.
- 2. The Agent shall ensure that the type of card processed during the sale is accepted by the Member/Airline whose traffic document is being issued.

Policy:

- For LX724 validation documents only cards contracted with SWISS may be accepted.
- SWISS accepts all general credit cards: AX, DC, JC, CA, VI and TP.
- 3. No card issued in the name of the Agent, or in the name of a person permitted to act on behalf of the Agent, or in the name of the Agent's Officer (partner or employee), shall be used in connection with the sale of the air transportation on behalf of the Member/Airline to any customer of the Agent.

Alternative:

Air Plus offers Agencies credit card payment solutions accepted by SWISS, e.g. for Agent web bookings on CUG (closed user group) and/or group sales.

3.3.2 Refunding

The refund amount of a totally unused or partially used ticket shall only be refunded to the credit card number which has originally been used for payment.

3.4 Fare Guarantee

Fare Guarantee – as defined in IATA Resolution 049x

A fare and tariff is only guaranteed when the fare was auto-quoted by the system and the ticket was issued with ticket number, based on confirmed flights and ticket reported in BSP.



For GDS Travel Agents

Auto-quoted fares stored but not ticketed are subject to any price change. The ticketed fare remains guaranteed up to a voluntary first flight and/or itinerary change. Any change needs observation of the corresponding fare rule and followed respectively. This applies to taxes equally that need reassessment in case of reissue/rerouting before departure.

SWISS tickets established with manual fare quotations are subject to control and any fare discrepancies are subject to agent debit.

3.5 SWISS Booking / Reservation Change Rule

3.5.1 LX/724 ETKT rebooking process

By changing a flight in a passenger booking record, the corresponding ETKT shall be fare and flight adjusted within that change transaction. That guarantees an effective customer service with smooth check-in before flight departure by avoiding the risk that the flight bookings could be cancelled due to ticketing deadline control.

A flight change transaction performed without ETKT adaptation for e.g. fare adjustment and/or change fee collection including ticket reissue or revalidation will become subject to ADM.

3.5.2 LX/724 ETKT coupon revalidation

SWISS ETKT coupon revalidation is permitted and possible once, if within the same reservation booking code (RBD), same routing, same fare (fare base code), and as long as the not valid before and not valid after (NVB/NVA) date on such flight coupon is not restricted or overruled. Fare change conditions also apply with coupon revalidation.

Involuntary revalidation is not permitted. For more information refer to the SWISS Policy Handling of Long-term Schedule Changes for Travel Agents.

3.6 Usage of EMD - with SWISS Ticketing

SWISS offers the usage of EMD (Electronic Miscellaneous Document) for Travel Agents. For details regarding EMD, its definition and usage, please contact your respective GDS.

There are two types of EMD: EMD-S (Stand-alone) and EMD-A (Associated).

3.6.1 EMD-S (Stand-Alone)

Whenever the technical set-up between LX and a GDS is not ready for EMD-S or if you require an additional assistance, please contact your LX representation to check about possibilities of a possible work around solution.

Issuance Policy

Available in most GDS for the following services:

Product	RFIC (Reason for Issuance Code)	RFISC (Reason for Issuance Sub- Code)	Commercial Name	EMD-Type
Rebooking Fee	_	993	Rebooking Fee	
Refundable Balance 1	(Financial	996	Refundable Balance 1	Stand Alone
Group Deposits/Down Payments	Impact)	997	Deposits Down Payments (Group Deposit)	(EMD-S)
Other LX Services are directly charged by the Airline.				

¹ EMD-S for Refundable Balance: may not be used as planned due to technical restrictions at LX and GDS side. Find below the information about a possible workaround solution or contact your LX representation.

EMD-S / RFISC 996 'Refundable Balance' - Proposed work around solution

Un-used tickets: Agent may refund the ticket as per fare note and issue a new ticket whenever possible and/or agent must contact LX agency support office for authorization. The rebooking fee must be collected if applicable.

If refund and issuance of new ticket is not possible or for any *partially used tickets*: re-issue the ticket and request the fare difference with the refund application process through the BSP link.

NOTE



For GDS Travel Agents

Travel Agencies in the USA by email to <u>refundtravelagtUS@swiss.com</u> Travel Agencies in China by email to <u>refundtravelagtCN@swiss.com</u>

In exceptional cases, when a Travel Agent is not able to process as above mentioned, LX may assist a Travel Agent by re-issuing a ticket.

Amount Limitations:

- a) EMD Group Deposit (RFISC 997): CHF10'000/USD10'000/EUR8'000 per document. For countries within IATA Europe the EUR rates must be taken for the conversion when no local currency filed. For countries outside IATA Europe the USD rates must be taken for the conversion when no local currency filed.
- b) EMD Rebooking Fee (RFISC 993): CHF750/USD750/EUR550. For countries within IATA Europe the EUR rates must be taken for the conversion when no local currency filed. For countries outside IATA Europe the USD rates must be taken for the conversion when no local currency filed.
- c) One EMD per transaction shall be issued for each ticket in case of EMD Rebooking Fee/RFISC 993.
- d) Multiple EMDs per PNR can be issued.

3.6.2 EMD-A (Associated)

Whenever the technical set-up between LX and a GDS is not ready for EMD-A, or if you require additional assistance, please contact your LX representation to check about possibilities of a possible work around solution.

Issuance Policy

Available in most GDS:

Product	RFIC (Reason for Issuance Code)	RFISC (Reason for Issuance Sub-Code)	Commercial Name	EMD-Type
Advance Seat Reservation (ASR)	A (Air Transportation)	0B5	PRE RESERVED SEAT ASSIGNMENT	Associated (EMD-A)

Available in most GDS:

Product	RFIC (Reason for Issuance Code)	RFISC (Reason for Issuance Sub-Code)	Commercial Name	EMD-Type
Prepaid First Bag (1BF) for EU "LIGHT" fares only	C (Baggage)	0CC	1ST BAG UPTO50LB23KG62LI158CM	Associated (EMD-A)
Prepaid Second Bag (2BF) to/from US/CA/CAM	C (Baggage)	0CD	SECOND BAG	Associated (EMD-A)
Prepaid Additional Bag	C (Baggage)	0GO	UPTO50LB23KGAND62LI158L CM	Associated (EMD-A)

Cancellation Policy

An EMD can be voided on the day of issuance only. After that, if applicable, a refund request is necessary.

3.6.3 Possible Ticket Adjustment Procedures – Valid in Connection with EMD

a) ETKT revalidation -> and change fee on EMD-S

Issue an EMD-S with the corresponding RFISC 993 Rebooking Fee: For more details, refer to section 3.6.1.

b) ETKT reissue/rerouting → and collection of change fee with DU-tax

Please mind that the change fee shall be collected with DU tax only if EMD-S can't be issued. In this case the change fee may be included in the tax field of the new ticket with tax item code DU, e.g. EUR 100DU.

Write in the ticket endorsement box: RBKG FEE LX xxx/date /from-to.

IMPORTANT any of the above fees are always non-refundable and this rule applies without exception no matter



For GDS Travel Agents

whether collected with EMD and / or as "DU" tax amount in the ticket. The DU code is supported in GDS: 1A; 1G; 1P; 1F; 1B; 1E; 1S and 1J.

c) ETKT reissue/rerouting \rightarrow and refundable balance on EMD-S

The ETKT shall be reissued and any fare difference issued/refunded on an EMD-S with the corresponding RFISC 996 Refundable Balance. The balance shall be transmitted with a refund notice to the refunds department.

NOTE EMD-S for Refundable Balance may not be used as planned due to technical restrictions at LX and GDS side. For the workaround solution kindly refer to corresponding paragraph in section 3.6.1 above or contact your LX representation.

d) ETKT issuance → and form of payment EMD-S (group deposit)

Issue an EMD-S with the corresponding RFISC 997 group deposit.

Such EMD-S used a group deposit only serves as a guarantee in case of group cancellation and cannot be used as form of payment for tickets. It shall be refunded once the group is flown and the contract is adhered to. Please mind that in case of EMD can't be issued, contact your nearest SWISS group desk for help.

3.7 General Refund Principle

Voluntary Refund means a refund of an unused ticket or portion thereof other than an involuntary refund. A refund notice for unused tickets or portion thereof shall be made in accordance with the following conditions:

- Voluntary refund of a ticket, sold on behalf of SWISS, shall be applied for by the Agent according to the SWISS refund rules;
- For cancel/refund conditions apply the conditions mentioned in the fare note according to the date of issue.
 Exception to the rule: in case of no-show for fares stating in CAT 16: TICKET IS NON-REFUNDABLE IN CASE OF NO-SHOW the entire ticket is non-refundable and the pricing unit definition (TICKET) in the fare note overrules the per fare component cancellation policy.

Involuntary Refund means a refund of an unused ticket or portion thereof other than a voluntary refund. Involuntary (INVOL) refunds are restricted to the issuing Airline and to the carriers' decision whether or not to treat the refund in question on an involuntary basis. SWISS may authorize or request support by Travel Agents to involuntary refund or possibly reissue a LX ticket according to specifically advised conditions.

Expired Tickets shall not be exchanged for, or be used as payment towards further travel. Such tickets are exclusively valid for refund, if any, through the SWISS refund department. A LX/724 passenger ticket expires one year after its date of issuance or one year after commencement of travel, whichever is later.

SWISS may request an administration charge for refund calculation of expired documents.

NOTE for detailed information on SWISS refund rules, contact your local SWISS representative and local agency.

3.8 General ADM / ACM Policy

3.8.1 ADM Principles

Agency debit memos are a legitimate accounting tool in use by all BSP/ARC Airlines to collect amounts or make adjustments to Agent transactions in respect of the issuance and use of Standard Traffic Documents issued by the Agent.

Alternative uses of Agency Debit Memos may exist provided that consultation has taken place either individually with the Agent or a local representation of the Agent, or through the applicable local joint consultative forum.

3.8.2 ADM Policy

SWISS International Airlines has placed at disposal its ADM policy in its sales markets.

The policy stands in accordance with IATA Resolution 850m (Passenger Agency Conference Resolutions Manual). All the provisions of the resolutions agreed by the Passenger Agency Conference will apply.

3.8.3 Minimum ADM Value

The minimum value for a single Agency Debit Memo is defined by markets. In case of persistent errors, the minimum debit value shall not be applicable. The minimum value does not apply either if ADM reason is linked to commission, surcharges or refund. For missing and/or incorrect taxes the minimum amount is set at CHF 5.00 (equivalent in local currency), except for US taxes.



For GDS Travel Agents

3.8.4 ADM Issuance

Agency Debit Memos specify in detail as to why a charge is being made. A complementary document indicating reason for debit and details of charge is attached to the respective debit memo.

Agency Debit Memos will only be processed through the BSP/ARC if issued latest nine months after final travel date. Any debit action initiated beyond this period will be handled directly between the BSP/ARC Airline and the Agent i.e. by issuing invoice.

Agency Debit Memos are issued via mass-upload into BSP Link/ARC Debit Memo Manager four times a month. The ADMs show the contacts of the respective department having knowledge about the debit memo and provide detailed information about the reason for it. One is issued per ticket. ADMs for specific items (e.g. tax) can be issued for multiple tickets on one ADM.

3.8.5 Administrative Fee

Fees on Agency Debit Memos are specified per market. Fees may be applied in case of refund of expired documents older than one year, unreported sales, incorrect calculation of refunds or incorrect reporting of commission. Please refer to your local ADM policy for details in your market.

3.8.6 Dispute Handling

Disputes of ADMs are to be deposited in writing. They have to be handled via BSP Link/ARC Debit Memo Manager within the given set-up or via e-mail after reception of the ADM, indicating the reason for dispute and including supporting documentation. Disputed ADMs will be clarified in a timely manner, limited to within 60 days maximum in BSP Link/ARC debit Memo Manager. In case of rejected disputes, detailed information and explanations about reason for rejection will be provided to the Agent.

Disputes will be accepted up to two years after ADM issuance date.

3.8.7 ACM Issuance

In the event that Agency Debit Memos have been discovered as unjustified, an Agency Credit Memo will be issued to credit the respective amount.

In the event that over collection in fare has been discovered with a ticket or ticket-exchange which requires corrections in favor of the customer, an Agency Credit Memo can be issued upon request by the Agent against a fee.

3.8.8 Reasons for ADM based on Audit Results

1. Fare Audit

- Incorrect fare application and combinability (e.g. routing or sales restrictions)
- Incorrect fare value (under collection)
- Minimum / maximum stay, advanced purchase rules
- Seasonality, flight applications
- Codeshare flights not allowed on specified routings, fares
- Stopovers, transfers and surcharges
- Incorrect RBD (booking class), on LX and on OAL
- Incorrect Fare Basis & incorrect or missing Tour Code
- Open or waitlisted sectors (where reservation is required)
- Eligibility and Applicability of fare issuance (e.g. Seamen, Global Products, AD/Pep offers)
- Non adherence to LX Booking Procedures (example: noncompliance with the SWISS Policy for Handling of Long Term Schedule Changes).

2. Exchange Audit

- Missing rebooking fee, calculated per transaction
- Incorrect calculations of reissue/rerouting
- Missing fee in case of name change/correction
- Involuntary reissue in case of long-term SKCHG (Schedule Change) which is not in line with the SWISS policy.



For GDS Travel Agents

Schedule change is defined as changes and/or cancellation to an LX flight outside 48h before flight departure.

3. Plating Violation

In case of plating violation (IATA Resolution 852, Designation and Selection of Ticketing Airline), SWISS will always charge a flat fee of CHF 200.00 (or equivalent local currency) per ticket. Where OAL fare rules require plating on the OAL document (CAT 15), we will have to charge the full YY-IATA fare, as SWISS is charged with the full YY-fare by the OAL.

4. Commission Audit

Over-collection of commission (standard & supplementary)

5. Tax & international Surcharge Audit

Incorrect collection of taxes and international surcharges; i.e. missing taxes, wrong altered taxes, and missing or wrong international surcharge amounts and already used taxes refunded by mistake.

6. Refund Audit

- Incorrect calculation of refund amount, taxes and surcharges
- Incorrect application of cancellation penalty (e.g. in case of no-show)
- Missing fee in case of name change/correction
- Incorrect calculation of refunds commission amount
- Incorrect form of payment on refunds (versus sale)
- An Agent issues twice the same ticket same dates/same flights/same classes/same fares –
 CHF25.00 / EUR20.00 / USD30.00 / CAD30.00 penalty will be deducted via GDS refund system.
 For other currencies not mentioned above convert from EUR20.00 into local currency; for intercontinental markets convert from USD30.00 into local currency.

7. Unreported Sales / Double Usage

- Tickets which are sold, but not reported and later flown, are charged up to applicable fare
- Tickets which are flown, but refunded, will be charged according to issued fare/refund

Amendments

Swiss International Air Lines Ltd. reserves the right to amend and/or to adapt and/or to partially delete the ADM-policy at any time. We always aim to grant enough lead time to ensure manageable implementation by the Travel Agents.

4 Glossary

Abbreviation	Description
1A	Amadeus
1B	Abacus
1E	Travelsky
1F	Infini
1G	Galileo (Travelport Inc.)
1J	Axess
1P	Worldspan (Travelport Inc.)
1S	Sabre
1V	Apollo (Travelport Inc.)
ACM	Agency Credit Memo
ADM	Agency Debit Memo
ADSP	Advice Disposition of Space
ASR	Advanced Seat Reservation
AVS	Availability Status
BSP	Billing and Settlement Plan
BT Fares	Bulk Tour Fares



For GDS Travel Agents

Abbreviation	Description
CAM	Central America
CAT	Fare Note Category
CHF	Swiss Franc
CoC	(Carriers) Conditions of Carriage
CUG	Closed User Group
EMD-S / EMD-A	Electronic Miscellaneous Document S = Standalone / A = Associated
EoT	End of Transaction
ETKT	Electronic Ticket
EUR	Euro
FFVS	Swiss Refund Department
FFVQ	SWISS Accounting Department
GDS	Global Distribution System
GSA	General Sales Agent
IATA	International Air Transport Association
INVOL	Involuntary
IT Fares	Inclusive Tour Fares
LX	SWISS International Airlines
NUC	Neutral Unit of Construction
NVA	Not Valid After
NVB	Not Valid Before
OAL	Other Airlines
O&D	Origin & Destination
PNR	Passenger Name Record
RBD	Reservation Booking Designator
SDC	Service Deadline Control
SKCHG	Schedule Change (as per IATA definition)
SSR	Special Service Request
USD	US Dollar
WK	Edelweiss
WL	Waitlist

5 IATA Resolutions Supporting the SWISS Booking Policy

5.1 IATA Resolution 824, §3.2 Passenger Sales Agency Agreements

"3.2 All services sold pursuant to this Agreement shall be sold on behalf of the Carrier and in compliance with Carrier's tariffs, conditions of carriage and the written instructions of the Carrier as provided to the Agent.

The agent shall not in any way vary or modify the terms and conditions set forth in any Tariff. Document used for services proved by the Carrier, and the Agent shall complete these documents in the manner prescribed by the Carrier."

5.2 IATA Resolution 830a, §1 Consequences of Violation of Ticketing and Reservation Procedures

"[....] 1. Agents be reminded that practices such as listed herein, in other applicable Resolutions, or in Carriers written instructions, but not limited thereto, violate the governing conditions referred to above. They harm Members' legitimate interests and can accordingly result in action being taken under the provisions of the Sales Agency Rules and Passenger Sales Agency Agreement.

E.g. charging the Agent with the difference between the fare applied and the fare applicable to the service in accordance with Member's tariff.

Γ 1

1.15 Deliberately making duplicate reservations for the same customer.



For GDS Travel Agents

- 1.16 When reservations for a group are not confirmed, attempting to secure the required service by requesting this in smaller numbers in individual transactions
- 1.17 making reservation transactions without the specific request of a customer
- 1.18 making an amendment to a booking that has previously been issued as an e-ticket without either revalidating or reissuing, as applicable, the original ticket to reflect the new itinerary
- 1.19 voiding tickets without cancelling corresponding reservations
- 1.20 failing to split PNRs in cases where not all passengers included in the PNR are ticketed.
- 1.21 failing to observe the prescribed minimum connecting times.

6 IATA Resolutions Supporting the SWISS Ticketing Policy

Some of the IATA Resolutions supporting the SWISS ticketing policy: (Please note that all defined terms in the following IATA Resolutions shall have the meaning as mentioned/defined in the respective IATA Resolution.)

6.1 IATA Resolution 824, Passenger Sales Agency Agreements

- §3.1 "the agent is authorized to sell air passenger transportation on the services of the Carrier and on the service of other carriers as authorized by the Carrier. The sale of air passenger transportation means all activities necessary to provide passenger with a valid contract of carriage. The sale of air passenger transportation means all activities necessary to provide a passenger with a valid contract of carriage including but not limited to the issuance of a valid Traffic document and the collection of monies therefor. The agent is also authorized to sell such ancillary and other services as the Carrier may authorize;"
- §3.2 "all services sold pursuant to this Agreement shall be sold on behalf of the Carrier and in compliance with Carrier's tariffs, conditions of carriage and the written instruction of the Carrier as provided to the Agent. The Agent shall not vary or modify the terms and conditions set forth in any Traffic Document used for services provided by the Carrier, and the agent shall complete these documents in the manner prescribed by the Carrier;"

6.2 IATA Resolution 850m, Issue and Processing of Agency Debit Memos (ADMs)

- "1.1 The ADM serves to notify an Agent that unless there is some justification to the contrary, the Agent owes the issuing BSP Airline the amount shown on the ADM for the reasons indicated.
- 1.2 ADMs are a legitimate accounting tool for use by all BSP Airlines to collect amounts or make adjustments to Agent transactions in respect of the issuance and use of Standard Traffic Documents issued by the Agent. Alternative uses of ADMs may exist provided that consultation has taken place either individually with the Agent or a local representation of Agents, or through the applicable local joint consultative forum.
- 1.3 ADMs are to be specific in their detail as to why a charge is being made."

6.3 IATA Resolution 852

- §2.1 regulates the selection of Validation Carrier, for the issuance of documents on behalf of the Carrier and in compliance with Carrier's validation principle; the agent shall comply with the instructions issued by the BSP/ARC and the ticketing Carrier in relation to the issuance and reporting of electronic tickets:
- "2.1 the ticketing airline shall be any BSP Airline participating in the transportation, or a BSP Airline acting as the General Sales Agent for any airline participating in any sector of the transportation in the country of ticket issuance, provided that the selection of Validating Carrier conforms to the requirements of the fare rules where applicable and subject to the existence of a valid interline agreement between the ticketing airline and each transporting airline,"

6.4 IATA Resolution 890, Card Sales Rules

§1- 4, states that the Agents shall comply with the resolution and instructions issued by the BSP Manual and the ticketing Airline in relation to acceptance of cards.

6.5 IATA Resolution 049x, Fare Changes

"resolved that:



For GDS Travel Agents

- 1. Transportation shall be subject to the fares and charges in effect on the date on which full payment is made, for travel on the specific dates and journey shown on the ticket
- 2. Provided no voluntary change is made to the originating flight, no increase in fare effected through a change in fare level, a change in conditions governing the fare, or cancellation of the fare itself, shall apply
- 3. In the event of a voluntary change to the originating flight, the fares and charges for the passenger's journey shall be recalculated in accordance with the fares and charges in effect on the date on which the change is made and is reflected on the ticket
- 4. in the event payment is made prior to confirmation of reservations for the originating flight, the fares and charges for the passenger's journey shall be recalculated in accordance with the fares and charges in effect on the date on which the confirmation is made"

6.6 IATA Resolution 830a, §1 Consequences of Violation of Ticketing and Reservation Procedures

"1. all agents be reminded that practices such as listed herein, in other applicable Resolutions, or in Carriers' written instructions, but not limited thereto, violate the governing conditions referred to above. They harm Members' legitimate interests and can accordingly result in action being taken under the provisions of the Sales Agency Rules and Passenger Sales Agency Agreement, e.g. charging the Agent with the difference between the fare applied and the fare applicable to the service in accordance with Member's tariff."

In case of questions please contact your SWISS representation. Thank you.

